NAME: \_\_\_\_\_

DATE: \_\_\_\_\_



# FAMILY INFORMATION FORM

# HELPING FAMILIES LEAVE A LEGACY OF SIGNIFICANCE

## OUR COMMITMENT TO PRIVACY

The Life Financial Group, Inc. is committed to maintaining the confidentiality, integrity, and security of personal information forcurrent and prospective clients. All information listed herein is kept in strict confidence and not shared with anyone outside our firm unless required by law. We greatly value our clients' trust and carefully safeguard all financial and legal documents. THE LIFE FINANCIAL GROUP, INC. 978 BEN FRANKLIN HWY, E. DOUGLASSVILLE, PA 19518 THELIFEGROUP.ORG • (610) 385-4500

SECURITIES & ADVISORY SERVICES OFFERED THROUGH GENEOS WEALTH MANAGEMENT, INC. MEMBER FINRA & SIPC

# **MEETING INFORMATION**

Date:	Location:		Advisor:
Goals I	For This Meeting:		Fee Charged:
FOR	MORE ACCURATE FINANCIAL AND INVESTMENT CO	UNSEL, P	LEASE INCLUDE THE FOLLOWING INFORMATION
	<i>A copy of your will and related estate planning documents</i>		A copy of all IRAs and employer retirements statements (401K, etc.)
	The last two years of federal tax returns (first 4 pages, 1040, Sch. A, B, C)		Bank/credit union account information All life insurance annual statements
	A copy of all investment statements and brokerage accounts		A detailed listing of outstanding debts with payments and interest rates
	FAMILY	' DATA	

FA	M	LY	D	ATA

Marital Status: 
Single 
Married 
Divorced 
Widower/

Widow We	edding Anniversary:
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CLIENT INFORMATION				
Name (First, Middle Initial, Last)			Social Security #	
	1			
Street Address	City		State	Zip
Home Phone #	Cell Phone #		Sex	Date of Birth
				, , , , , , , , , , , , , , , , , , ,
Email Address			Age	Parents Ages
			-	-
Occupation		Years of Employment	Driver's License #	
-				
Employer	Business Phone #		Citizenship	
			-	

SPOUSE INFORMATION				
Name (First, Middle Initial, Last)			Social Security #	
Home Phone #	Cell Phone #		Sex	Date of Birth
Email Address			Age	Parents Ages
Occupation		Years of Employment	Driver's License #	
Employer	Business Phone #		Citizenship	

CHILDREN INFORMATION						
First Name	Last Name	Sex	Date of Birth	Age	Marital Status	From Prev. Marriage?
1.						
2.						
З.						
4.						
5.						

# **CONCERNS & OBJECTIVES**

GENERAL			
• Do you anticipate any major lifestyle changes in the near future?	$\Box$ Yes	$\Box$ No	□ Uncertain
If yes, please explain:			
• Do you anticipate any future significant changes to your cash flow?	$\Box$ Yes	$\Box$ No	□ Uncertain
• Do you anticipate any major purchases in the near future?	$\Box$ Yes	$\Box$ No	□ Uncertain
If yes, please explain:			
RETIREMENT PLANNING			
At what age do you plan on retiring? Already Retired □			
What annual income do you expect to need (in today's dollars) during retirement? <u>\$</u>			_
Do you plan on working during retirement?     □ Yes □ No □ Uncertain	1		
What is your estimated Social Security income at full retirement age? Spous	e:		_
PROTECTION			
• Do you (and your spouse) have long-term nursing care insurance?	$\Box$ Yes	$\Box$ No	
Do you have enough life insurance?	$\Box$ Yes	$\Box$ No	□ Uncertain
• Do you have an emergency cash fund?	$\Box$ Yes	$\Box$ No	
• Do you have umbrella liability coverage?	$\Box$ Yes	$\Box$ No	□ Uncertain
ESTATE PLANNING			
• Do you expect or hope to receive an inheritance?	$\Box$ Yes	$\Box$ No	$\Box$ Uncertain
Have you adequately considered estate taxes?	$\Box$ Yes	$\Box$ No	$\Box$ Uncertain
Have you provided adequate estate liquidity for your heirs?	$\Box$ Yes	$\Box$ No	□ Uncertain
• Have you done any planning to avoid probate?	$\Box$ Yes	$\Box$ No	□ Uncertain
• Do you intend to give to a church or charity at your death?	$\Box$ Yes	$\Box$ No	□ Uncertain
• Is Christian schooling a desire for your children or grandchildren?	$\Box$ Yes	$\Box$ No	□ Uncertain

# QUESTIONS & CONCERNS

Please list any concerns, problems, or family needs you have.

LEGAL DOCUMENTS				NONE 🗆
Date of Last Will:	Was it notarized? _	Notes	s:	
Date of Power of Attorney Document:		Medical Powe	r of Attorney:	
Do you have any of the following? Check all the	hat apply. $\Box$	Living Trust 🛛 🗆 Mar	ital Bypass Trust	□ Other Trust Document
What is the purpose of your Trust Document?				
Do you have a pre-nuptial or other marital ag	reement to protect	children from a first m	arriage? 🗆 Yes	$s \square No \square N/A$
FAMILY MEDICAL CONCERNS				NONE 🗆
List all current medications and/or surgeries a	luring the past 5 ye	ars.		
Client:				
Spouse:				
CHURCH AFFILIATIONS & PASTOR'S NAM	ΛE			NONE 🗆
Church:	<i>I</i>	Pastor's Name:		_
EDUCATION & MISC. INFORMATION				
Client Education (check all that apply):	🗆 High School	College Degree	Graduate Degr	ree
Spouse Education (check all that apply):	□ High School	College Degree	□ Graduate Degr	ree
Are you affiliated or employed by a FINRA me	ember brokerage fir	$rm?$ $\Box$ Yes	$\Box$ No	

#### LAST TWO YEARS, FEDERAL INCOME TAX INFORMATION

Year	Adjusted Gross Income	Soc. Security Income	Dividends & Interest	IRA Contrib. or <distrib.></distrib.>	Total Taxes Paid	Tax Refund or <owed></owed>	Charitable Deductions
	\$	\$	\$	\$	\$	\$	
	\$	\$	\$	\$	\$	\$	

#### Pastors:

Are you receiving a W-2 or a 1099 tax form from your church?  $\Box$  W-2  $\Box$  1099

*Have you opted out of Social Security?*  $\Box$  *Yes*  $\Box$  *No How many quarters did you pay into Social Security?* 

Fair Market Value	Purchase Price	Mortgage Balance	Monthly Payment
\$	\$	\$	\$
\$	\$	\$	\$
\$	\$	\$	\$
\$	\$	\$	\$
\$	\$	\$	\$
	Fair Market Value           \$           \$           \$           \$           \$           \$           \$           \$           \$           \$           \$	Fair Market ValuePurchase Price\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$	Fair Market ValuePurchase PriceMortgage Balance\$

# U.S. GOV. SAVINGS BONDS - E / EE / H NONE Total Face Value? \$ \_\_\_\_\_ How many bonds do you hold? \_\_\_\_\_ What is the oldest one? \_\_\_\_\_

\*U.S. Gov. Savings Bonds only earn interest for 30 years.

# MONTHLY INCOME (AFTER TAXES)

	Client	Spouse
Salary / Bonus, Etc. (before taxes)	\$	\$
Interest & Dividends	\$	\$
Social Security Income	\$	\$
Retirement Income / Pension*	\$	\$
Other Income (List Source)	\$	\$
Combined (average) Monthly Income =	\$	\$
*Is there a survivor benefit for your spouse?	$\Box$ Yes $\Box$ No $\Box$ N/A	If so, how much?%

### **BANKING & CREDIT UNION INFORMATION**

	Institution Name	Approximate Balance	How is it Titled?
Checking Account #1		\$	
Checking Account #2		\$	
Savings Account(s)		\$	
Money Market		\$	
CD(s)		\$	

NONE 🗆

#### **INVESTMENT DETAIL**

Titled = Joint, Husband, Wife, UTMA (child's account), Trust Fund, Other

	Details	Current Value	How is it Titled?
Individual Stocks	\$		
Brokerage Acct. #1	\$		
Brokerage Acct. #2	\$		
Mutual Funds	\$		
Roth IRA #1	\$		
Roth IRA #2	\$		
Regular IRA #1	\$		
Regular IRA #2	\$		
Annuity	\$		
401(k) #1	\$		
401(k) #2	\$		

LIFE & LONG TERM INSURANCE DETAILS								
Name of Insured	Type*	Company	Insurance Amount	Annual Cost	Issue Date	Cash Value		
1.								
2.								
3.								
4.								

\*Type = (Cash Value) Whole Life, Universal Life, Variable Life, (No Cash Value) Term, Long Term Nursing Care

DEBTS						NONE 🗆	
Current Debts	j	Balance	Monthly Payme	nt Interest	Rate	Purpose of Loan	
Mortgage	\$		\$		%		
Home Equity Loan	\$		\$		%		
1 <sup>st</sup> Auto	\$		\$		%		
2 <sup>nd</sup> Auto	\$		\$		%		
Credit Card #1	\$		\$		%		
Credit Card #2	\$		\$		%		
Bank Loan	\$		\$		%		
Student Loan	\$		\$		%		
IRS – Unpaid Taxes	\$		\$		%		
Medical Bills	\$		\$		%		
Other	\$		\$		%		
Total	\$		\$				
RISK PROFILE – PER	SON MOST R	ESPONSIBLE	FOR INVESTMENT				
Please check the respo	onse that best o	describes you.					
1. How much in	vesting experi	ence do you ha	we with stocks, bonds, o	r mutual funds?			
$\Box$ None	$\Box$ A Little	$\Box$ Some	□ A Fair Amount	$\Box$ A Great Deal			
2. To what extent do you actively follow the markets?							
$\Box$ None	$\Box$ A Little	$\Box$ Some	□ A Fair Amount	$\Box$ A Great Deal			

3. What are your major objectives for your investments?

□ Keep ahead of Inflation □ Current/Future Income □ Preserve Capital □ Build Wealth for Future

4. What percent do you expect your portfolio to grow annually over the long term, 10+ years?

□ 2-4% □ 5-7% □ 8-10% □ 11-13% □ 14% +

# WHAT YOU CAN EXPECT

Thank you for your interest in a personal financial review. The information contained within this form will allow a qualified and experienced Financial Advisor to assist you with your financial goals. The advisor will review your legal documents, taxes, investments, insurance, debt, and retirement income needs for you and your spouse (if applicable), and will provide a detailed list of recommendations. We look forward to being your trusted family advisor.

# **ADVISOR NOTES**